

# Club La Santa

## Timeshare Calendar/Switching Days/Exchanging Weeks

### Timeshare Calendar

The Club La Santa “working week”, for timeshare purposes, starts on a Friday. This is due to the fact that the majority of timeshares were originally sold to Danes, who can still only travel to Lanzarote by direct flights on a Friday.

For example, a Danish/Friday apartment will have a start date, in week 26 2009, of Friday 19<sup>th</sup> June. Week 27 will start on 26<sup>th</sup> June and so on.

Accordingly, timeshare days for week 26 in 2009 are as follows:-

Friday	19 <sup>th</sup> June	– “Danish”
Saturday	20 <sup>th</sup> June	– “Belgian”
Sunday	21 <sup>st</sup> June	– “German”
Thursday	25 <sup>th</sup> June	– “UK”

Looking at it another way, week 25 for a UK/Thursday apartment has a start date of Thursday 18<sup>th</sup> June, the day before Danish/Friday week 26 starts.

Please refer to the Timeshare Calendar which shows the start dates of all Thursday, Friday, Saturday and Sunday weeks for this year and the next six years.

### Timeshare Days

Many TSOs buy apartments that have “different” start dates from the original national norm, e.g., people from the UK may buy Friday/Danish weeks, due to a greater choice of apartments being available on a Friday. Danes also buy Sunday/German apartments, as well as their normal Friday ones, and travel via Hamburg. UK-based TSOs also often buy Sundays, as there are direct flights from major UK airports on a Sunday. There is no restriction on which day you can buy and the only thing to worry about is whether you can get a flight on that day.

From the UK, there are 19 airports offering flights to Lanzarote and, provided you are not fussy about where you fly from, you can currently get to Lanzarote on any day of the week. If you travel via Madrid, or go to Fuerteventura first, there are even more options available to you.

### Switching Start Days

UK-based TSOs who own a Friday/Danish week can either arrive on a Friday flight or can ask Club La Santa to switch the start date of their week to, e.g. a Thursday, thereby allowing for a Thursday arrival. You can also ask to switch from, e.g. Saturday to Sunday or even Saturday to Thursday.

Club La Santa will try to arrange a switch for you, subject to availability each year, both in terms of the TSO for the previous/following week not occupying the apartment (!) and also how many bookings Club La Santa has for that week. There is no contractual right for this and switches are done at Club La Santa's discretion.

If a switch can't be achieved, then normally, unless Club La Santa is 100% full, the TSO can pay for one night's accommodation on the Thursday in another apartment and move into their timeshare apartment on, for example, the Friday. The alternative is a night in accommodation elsewhere on the island.

### Exchanging Weeks

TSOs can either book their actual timeshare week or can ask Club La Santa to exchange the week to another week. Club La Santa can sometimes arrange this, subject to availability each year, both in terms of the TSO for the week in question not occupying the apartment and also how many bookings Club La Santa has for that week. There is no contractual right for this and exchanges are done at Club La Santa's discretion. Exchanges are not normally available into school holiday weeks or other times when Club La Santa is busy.